

**EMBASSY OF INDIA
YEREVAN (ARMENIA)**

MARKET SURVEY

**PROCESSED FOOD INDUSTRY
IN THE REPUBLIC OF ARMENIA**

APRIL 2005

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Armenia – fact sheet

Official Name	Republic of Armenia, Hayastani Hanrapetutyun
Capital	Yerevan, Pop. 1.25 million; 900 – 2000 mt. above sea level
Currency	Armenian Dram (AMD), 1 USD = 450 AMD APR 2005)
Location	South West of Asia; 48°N, 45°E; landlocked with Georgia in North (164 km); Iran (35 km) and Nakhichevan Exclave of Azerbaijan in South (211 km); Azerbaijan in East (566 km) and Turkey in West (268 km)
Area	29,743 sq. km (Forest 12.7 %, Water areas 5.6 %, Agricultural Lands 46.8 %, other lands 34.9 %)
Administrative & Territorial Division	(Total 11 Marzes or Regions) Yerevan, Aragatsotn, Ararat, Armaviv, Gegharkunik, Lory, Kotayk, Shirak, Syunik, Vajots Dzor, Tavush
Temperature	Average temperature January -6.8 ⁰ C July +20.8 ⁰ C
Population	3.2 million (as per 2001 census, March 2003 est. 3 mn), density 128 per square km; urban 66.7%, rural 33.3%, , Male 48 %, Female 52 % (3 adult males for every 4 females)
Religion	Predominantly Armenian Orthodox Apostolic Church (99%) based in Echmiadzin, headed by the Catholicos of All Armenians
Literacy	99%
Average Life Expectancy	73.5 years; Male (70), Female (76.1)
Government	President: Robert Kocharian Speaker, National Assembly: Artur Baghdasarin Prime Minister: Andranik Margarian Foreign Minister: Vartan Oskanian
Independence Day	September 21, 1991
Brief History	The process of evolution of Armenian civilisation dates back to the second millennium B.C. The Kingdom of Urartu (9th–7th c. B.C.) was the first major state formation. The Armenian plateau, located where Persia, Russia and Turkey have butted heads for centuries, has been invaded by Romans, Greeks, Turks, Persians, etc. By the 15th century, Armenia was part of the Ottoman Empire. Independent Republic of Armenia was proclaimed in August 1920, but in December 1920 became part of the Trans-Caucasian Soviet Socialist Republic. In 1991, Armenia declared independence and adopted its present Constitution in 1995.
Foreign Policy	Oriented towards Europe with strategic alliance with Russia. Seeks to maintain balance with USA. Blockade by Azerbaijan and Turkey over conflict in Nagorno Karabakh. The Organisation of Security and Cooperation in Europe (OSCE) - Minsk Group - active in finding solution. Member of the UN, CIS, Council of Europe, Black Sea Economic Co-operation and WTO. Seeks greater integration into the world economy. Has ‘Observer’ status in NAM. Foreign policy guided by reciprocal approach.

India -Armenia Relations	Historically warm and friendly. Huge goodwill for India. Dr S Radhakrishnan visited in September 1964 and Prime Minister Indira Gandhi in June 1976. After Armenia's independence, former President Levon Ter-Petrosyan visited India in December 1995. Treaty of Friendship and Co-operation and several other agreements and protocols. Institutionalised India-Armenia Inter-Governmental Commission and Foreign Office Consultations. Foreign Minister Vartan Oskanian visited India in December 2000. MOS (EA) visited Yerevan in July 2003 (first ever visit by Indian Minister). About 400 Indian students, mainly studying medicine. President Robert Kocharian visited in October 2003. We announced grant of US\$ 5 mn
Real GDP Growth (2004)	10.1 % (2003= 13.9%)
GDP (2004)	US\$ 3.8 bn
GDP per capita (2004)	US\$ 1,100 (app)
GDP (Per Capita PPP)	US\$ 3,500 (app)
GDP by main activity	Industry 28%, Agriculture 27%, Services 45%
Labour force by sector	Industry 25%, agriculture 45%. Services 30%
External Debt (net)	US\$ 988.8 mn (2004) 95% soft loans
Exports (FOB) 2004	US\$ 715 mn cut and polished diamonds, mineral products, foodstuffs, energy (Belgium 18.2%, UK 16.8%, Israel 15.7%, Russia 12.1%, Iran 7.9%, US 6.3%, Germany 5%)
Imports (CIF) 2004	US\$ 1,351 mn natural gas, petroleum, tobacco products, foodstuffs, raw diamonds (Belgium 11.6%, Russia 11.6%, Israel 11.3%, US 9.5%, Iran 8.8%, Germany 6.7%, UAE 5.4%, Italy 4.7%, Ukraine 4.6%)
Unemployment	9.3% officially (actually closer to 40%)
Foreign trade Jan 2005	US\$ 161 mn (Exp: US\$ 45 mn, Imp: US\$ 116 mn)
Inflation (2004)	7% (2003=8.6%)
Transportation	Railways 845km, highways 16,000 km
Industries	diamond-processing, metal-cutting machine tools, forging-pressing machines, electric motors, tires, knitted wear, hosiery, shoes, silk fabric, chemicals, trucks, instruments, microelectronics, jewellery manufacturing, software development, food processing, brandy
Armenia-India Trade:	US\$ 8.67 mn (2004) mainly Indian exports of foodstuffs (essentially meat), electrical equipment, optical equipment, plastics, pharmaceuticals and other chemical goods. New items since 2003 include rice, sugar, cut and polished diamonds, and cars. Armenia exports metal scrap and raw rubber. Some Indian products come through Dubai/ Moscow.
The future	To promote India-Armenia trade and investment, the Embassy, has a special programme called RAIP (Revive and Introduce Programme) which seeks to revive every year at least one Soviet era export and introduce at least one new product or service. In 2003, the Mission revived meat exports and introduced sugar. In 2004, it was cut and polished diamonds and motor vehicles. In 2005, the project is for pharma and stones (especially marble). The Embassy has adopted a non-exclusive "four plus one" policy. The four sectors in which Armenia seeks India's assistance are small and medium industries, information technology, agriculture and light engineering, while the "plus one" is to encourage Indian companies to invest in export-oriented sectors in Armenia.

Abstract

The Commercial Section of the Embassy of India has undertaken this survey to explore processed food industry market in the Republic of Armenia (RA). The purpose of this market survey is to find out feasibility of exporting processed food from India to Armenia by analyzing the existing situation in the Armenian processed food market. The objectives of the survey on processed food market in Armenia are as follows:

- To find out the role of the processed food market in the general industrial setup of RA.
- To study the current state of the companies involved in food processing activity in Armenia.
- To find out business opportunities for the export of Indian processed food into the Armenian market.
- To give statistical information on Armenia's processed food market.
- To identify the business environment and understand the tax regime, foreign trade regulations, and foreign investment regulations.

Methodology

The method used for this market survey is a content analysis of secondary sources based on the review of reports from National Statistical Service of RA, Ministry of Trade and Economic Development of RA, Armenian Development Agency, information available through Internet, and news agencies.

Introduction

Traditionally Armenia was exporter of various types of products to former USSR, including fruits, vegetables, mineral water, cognac, canned vegetables and foods. After the collapse of the USSR, the supply of agricultural products to Soviet republics and international markets was reduced. During last years the situation has been changed. Armenia is regaining its position in the international markets. Currently, vegetable and food processing can be considered as one of the vital sectors of the Armenian agriculture. During the last years, canned fruit and vegetable industry have shown considerable growth.

Food Processing and Market Structure

Armenia produces fruits and vegetables which, due to the country's soil and climatic conditions, high altitude, and limited use of chemical fertilizers, are rich and flavorful. With modern processing and packaging technologies, there is a possibility for the Armenian fruit and vegetable products successfully enter international markets. Currently the main processed products for export are soft drinks, mineral water, cigarettes, alcohol, canned fruits and vegetables, milk and dairy products, meat and meat products, and mixed feed.

However, agricultural producers and food processing industry are yet unable to satisfy demand for number of important commodities. More than 70 percent of all food consumed in Armenia is imported. Imported foodstuffs are mainly of Iranian, Turkish, Russian, United Arab Emirates (UAE), European, and US origin. Armenia imports a wide variety of processed food, including canned mushroom, olive, maize (Indian corn), pea, pineapple, and etc.

Most of Armenia's food processing plants are actively looking for foreign partners to increase their quality of production and their export potential. Several local companies have recently started to process fruits and vegetables using modern technologies. The World Bank is implementing a program to reconstruct four large canneries at a cost of over US\$ 6 million. Since 1996, the U.S. Department of Agriculture has implemented a project aimed at assisting Armenia in processing, packaging and exporting its fruits and vegetables.

Armenia is largely an agriculture-based economy. Many agricultural purchasing establishments and food processing operations that made preserves, juice, wine, and canned vegetables have reopened their operations during last years. In addition to agriculture, food processing is a major industry in Armenia's economy. The priority list of the most promising export commodities and branches follows:

- Production of wine, champagne and brandy
- Processing of vegetables and fruits
- Bottling of mineral water

During the last several years, canning industry have showed considerable growth.

Agriculture always has been one of the essential sectors of the Armenian economy. Armenia's weather is favorable for cultivation of many high quality foods including grapes, apricots, peaches, pears, figs, nuts, walnuts, geranium, sea-buckthorns, tobacco, gourds, and vegetables throughout the country. The food processing sector of industry is closely related to

domestic agricultural production. It consists of 160 state owned large and medium enterprises, producing canned fruits and vegetables, milk and dairy products, meat and its quality products, mixed feed, flour and bread, alcohol, soft drinks and mineral water, and cigarettes.

Beverages

In 1998, the Yerevan Brandy Company (YBC) became part of the International Group Pernod Ricard. YBC brandies are exported to more than 20 foreign countries and are well known not only in Russia, but also in the USA, Canada, Japan, France, Germany, Israel, and the Baltic States. Thanks to their unique quality and special taste, the YBC Armenian brandies have been awarded more than 160 medals in international exhibitions and tasting. They received the Armenian government award for quality in 2000, and *Ararat 3 Stars* brandy was awarded "Product of the Year" in Russia 3 years in a row in 1999, 2000 and 2001. *Ararat 5 Stars* was awarded "Product of the Year".

French Company, Castel, established two joint ventures in 1997 to produce mineral water "Bjni" and beer "Kotayk". Today, Castle owns 71% of the shares of the Abovian Brewery. These two Companies successfully operate in the domestic market as well as export their products to neighboring markets.

Coca-Cola Company was among the first to enter the Armenian market and opened a bottling plant near Yerevan in 1996.

Tobacco

In 1997, "Grand Tobacco" an Armenian-Canadian JV was established. The production capacity is 9 billion cigarettes per year. Today, output is exported to Georgia, Russia, the USA, Ukraine and countries of the Middle East. In 2000, "Grand Tobacco" was awarded the ISO 9002. An Armenian-Greek tobacco processing joint venture, Masis-Tabak, started operations in January 2000 to supply Grand Tobacco with fermented tobacco. Most of the products have been exported, mainly to Russia.

Another company operating in this sector is SPS Cigaronne Co. Ltd. which produces luxury cigarettes. They quickly occupied a niche in the world market. The outstanding feature of Cigaronne is the 70 mm long hard filter holder, which has been specially developed in Great Britain.

Sweets Production

In 2000, Grand Tobacco and Brogus, a Russian company set up Grand Candy, a JV based on the former Armconfection factory. Today, there are more than two hundred types of confectionery in the Grand Candy assortment. Grand Candy products are very popular in domestic market. A large quantity of production has already been exported to the USA, Canada, Russia, Iran, Georgia and Lebanon. The Company intends to increase its sales in the domestic market, and to gain the market in Arabic countries.

Mineral water, juices and beer

Armenia has about 500 natural springs, the most famous of which are Jermuk, Arzni, Dilijan, Bjni, Hankavan and Sevan. Less than 1/5 of the springs have been studied and recommended for use as drinking water. Eight are licensed for production. Armenian mineral waters have medicinal qualities and the potential to become an important export item. Mineral water production has increased by almost 65%. The companies centered in Jermuk produce about 20 million bottles per year. The largest are Jermuk Group and Jermuk JSC, exporting their production to CIS, the Middle East, and the USA. Another exporter is Bjni bottling plant, a joint venture with BGI, a member of the Castle Group (France). Coca Cola Company is also an exporter of local water, bottled under the brand name Bonaqua.

Castle Company established a joint venture to produce “Kotayk” beer that is successfully consumed in the local market and exported. In November 1999, another beer producer, the Yerevan Brewery, won the Gold Star at the Geneva Brewers’ Competition, beating breweries from 54 other countries for its “Kilikia” brand name.

The juice processing industry has seen the highest growth rate in Armenia. Several plants have been renovated in recent years installing new processing and packaging lines. The major private firms are:

- ✓ Sardarapat which produces 4,500 1-liter packs of juice per hour;
- ✓ Euroterm which produces fruit concentrates and juices, processing up to 15,000 tones of fruit annually.

Milk and Meat Processing

At present, there are almost 38 milk processing enterprises producing 320 thousand tones of dairy products and 22 thousand tones of cheese annually.

With the financial support of the American organization UMCOR, Akhurian, Kapan and Yerevan milk plants and Aparan, Goris and Tavush cheese plants are continuously increasing their production capacity. Production of Dutch, Swiss and Rochford types of cheese has been re-established. Grant funds received from the Government of Holland are being used to upgrade Tashir and Stepanavan cheese plants.

Ice-cream production in Armenia was successfully developed in the late 1990s. Since then imports of ice cream have been substituted by local production.

Stockbreeding and meat processing have improved since the 1990s. Currently, 5 private major enterprises (in Gavar, Yerevan, Vanadzor, and Gyumri) operate in this area with a total annual capacity of 34 thousand tones of meat and sausage production.

Canned Food Production

The available varieties of quality domestic fruits, gourds, and vegetables give Armenia the opportunity of having a profitable canned food production. This subsector consists of 14 plants having capacity of 457 million conventional units (0.65 kg) annually. During 1994 only ten percent of the designed capacities were used resulting in production of 35,000 tons of fruits and 11,400 tons of vegetables, far below possibilities. Currently the FSU countries are the traditional markets; however, the potential for exports remains under utilized.

Food Processing

Food processing enterprises mainly specialize in fruit and vegetable canning (fruit juices, jams, tomato paste, marinade, child nutrition, etc); beverages (wines, beer, champagne, mineral water); meat and meat products (smoked meat, sausages, etc); milk and other dairy products (different types of cheese, sour-cream, yogurt, curd, ice-cream, etc); flour and bread; tobacco and cigarettes. Large growth has been recorded in fishing, beverages, sausages, and nonalcoholic drinks.

Fast growth in the agricultural sector has led to import substitution by domestic production during last years.

Table 1

Growth Rate in Food Processing

Table 2

Products	Growth Rate in 2000	Products	Growth Rate in 2001
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Nonalcoholic drinks	64.8 %	Fishing	77.6 %
Sausages	54.8 %	Sausages	64.2 %
Pasta	29.6 %	Wine	69.4 %
Ice Cream	16.7 %	Cognac	65.6 %
Vodka	15.8 %	Beer	25.7 %
Cannery	13.9 %	Nonalcoholic drinks	33.1 %
Mineral Water	11.4 %	Mineral Water	9.6 %
Cognac	2.4 times	Ice Cream	5.2 %

Source: Armenian Development Agency

“Arega” cannery is a factory producing tinned cans in Armenia. The productions various canned foods like whole peeled tomatoes in their own juice, tomato paste, compotes, jams, etc. More than 90% of the production is being exported.

The “Tamara Fruit” CJSC is the only company in Armenia producing frozen fruits, vegetables and berries using freezing technology.

“Sava” is specialized in production of products made from fresh fruit and vegetables (fruit preserves, jams, confitures, and natural juices). In year 2000 “Sava” Company put into operation a newly built factory for processing farm produces. The factory occupies 22000 square meters. Thorough research in our extremely modern laboratory and persistent quality control allow us to produce products according to the strictest standards. Experienced employees, old proud traditions, finest hand-picked primary fruit and the latest technology provide guarantees of supreme quality of our products. “Sava” produces preserves, jams, juices, confiture, syrups, pickles, dressings, dried fruits and juices.

Imported food products’ labels must have the manufacturer’s name, contents, weight, and “best before date”. ***Below is the list of products for which labeling by register trademarks is required:***

Table 3

HS Code	Description
2001-2008	Processed or canned fruit, vegetables
2204-2208	Beverages, spirits
2202	Non-alcoholic beverages
2203	Beer
2201	Mineral water
2208	Soft drinks

2101-2106, 2501	Nutrition supplements, additives, salt and spices
2401-2403	Tobacco products

Table 4 The List of Products Subject to Mandatory Certification

Product Description	CN code
Meat of bovine animals, frozen.	0202
Meat of swine, frozen	020321-020329
Edible offal of bovine animals and swine, frozen	020621 000, 020622, 020641
Meat and edible offal of poultry, frozen	020712, 020714, 020725, 020727, 020733, 020736
Pig fat	020900 110
Meat and edible meat offal, salted, in brine, dried or smoked	0210
Fish, fish meat, frozen, dried, salted, smoked	0303, 030420, 0305
Milk and milk products	0401, 0402, 040310, 040510, 040590, 0406
Birds' eggs	040700
Natural honey	040900 000
Peas, chickpeas, lentils	0713-071340
Bananas, dates, pineapples, dried grapes, melons, dried fruit	080300, 080410 000, 080430 000, 0805, 080620, 0807, 0813
Coffee, tea	0901, 0902
Rice	1006
Cereal flours	110100, 1103
Soya-bean, olive, sunflower-seed, maize oil	150710 900, 150990 000, 151219 910, 151529 900
Animals and Vegetable fats and oils, margarine	1516, 1517
Preparations of meat, fish or crustaceans, mollusks and other aquatic invertebrates	1601-1605
Sugar, sugar confectionery	1701, 170290, 1703, 1704
Cocoa, preparations containing cocoa	180500 000, 1806
Baby food	190 110 000
Preparations of cereals, flour, starch and milk, pastry cooks' products	1902-1905 (ex. 190590 300)
Preparations of vegetables, fruit, nuts or other parts of plants	2001-2009
Miscellaneous edible preparations, yeast, ice-cream, cheese fondues	2101-2105, 210690 100
Beverages, spirits and vinegar	2201-2209
Tobacco and manufactured tobacco substitutes	2401-2403
Table salt	250 100 910

Tax Regime

Customs Duties

Customs Duties are levied on all legal and natural entities importing goods to Armenia. Customs duty is either 0% or 10% depending on the item.

Custom Duty for the import of processed food products into Armenia is 10%.

Value Added Tax (VAT)

Value added tax applies to all legal and natural entities. VAT rates for the realization of goods (works, services, etc.) are levied at a standard rate of 20%.

According to the Law of the Republic of Armenia “On Value Added Tax”, dated May 14, 1997 (and addition December 14, 2001), two rates 0% and 20% of VAT are decided for goods and services subject to tax.

In the case of import 20 % VAT is charged except cases provided by the legislation. VAT is calculated and is charged on the border of the Republic of Armenia by customs bodies.

According to the Law of the Republic of Armenia dated June 29, 2001, few enlisted imported goods subjected to 0% customs tariff rate and 0% VAT is not charged on the border of the Republic of Armenia by customs bodies.

VAT 0% is imposed on goods exported from customs border of the Republic of Armenia. In accordance with law, VAT amounts, paid for the export of goods and services, are to be compensated.

Value Added Tax for the import of processed food products into Armenia is 20%.

Foreign Trade Regulations

Trade Regime

Foreign trade of the Republic of Armenia is regulated by a regime, established by the legislation and normative acts, as well as by bilateral and multilateral interstate, intergovernmental agreements of the Republic of Armenia with other countries.

The Republic of Armenia signed agreements on free trade with Russian Federation, Ukraine, Turkmenistan, Moldova, Belarus, Kazakhstan, Tajikistan and Kyrgyzstan. These agreements envisage exemption from custom tariffs and taxes. The export sections retain an exclusion from this regime for a certain number of products, defined by protocols on exclusion from free trade regime.

The Republic of Armenia signed agreements on Most Favorable National Regime (MFN) with European Union, USA, Argentina, Bulgaria, Qatar, Latvia, Lithuania, Iran, Egypt, Israel, KPDR, Slovakia, Estonia, UAE, Canada, China, Cyprus, Hungary, Lebanon, Poland, Romania, Syria, Switzerland, and Vietnam.

The trade regimes with other countries are regulated by interstate agreements on trade and economic cooperation.

Re-export

Re-export of goods of CIS countries is made only by permission of authorized bodies of the country of origin (of the products). The Ministry of Trade and Economic Development of Armenia authorizes re-export to the third countries. This Ministry decides tariff and non-tariff restrictions for re-export of goods.

Transit

Goods in transit via territory of Armenia are not subject to taxes or tariffs.

Advertising and Sales Promotion Strategies

Advertising in Armenia is rapidly gaining in popularity. The official language for advertising is Armenian but Armenian text may be accompanied by foreign language text in smaller script. This provision does not cover newspapers, special publications, trademarks, etc., that are issued or printed in foreign languages. An advertisement may be copyrighted under the Armenian law. The law prohibits advertisements promoting the stimulating or relaxing effects of alcohol and cigarettes.

Export Opportunities for the Indian Companies

The low level of income implies a high proportion of spending on food products. The country is a net food importer, with high dependency on food imports. Advantages for the export of Indian goods into Armenia are as follows:

- ❖ Armenia is net food importing country. Domestic producers are not able yet to satisfy the demand for such products as meat and poultry products, sugar, flour, soft drinks, alcoholic beverages, rice, plant oil, and grocery and high value food products.
- ❖ Presence of a large Armenian Diaspora in large Russian cities, which can serve as a good business and marketing link.

Disadvantages for the export of Indian goods into Armenia are as follows:

- ❖ Landlocked country with few transportation routes and high transportation costs, plus a transportation blockade.
- ❖ Competition with domestic producers as well as with relatively cheap food imports from Russia and other CIS countries, as well as Iran and Turkey.

In Armenia, food product demand is highly price elastic. For the majority of Armenians, the decisive factor affecting the choice of products is price, and thus food quality and safety issues are less important for consumers.

The demand for consumer products, including food, is satisfied through sales in stores, open markets for food and non-food products, and kiosks.

There is a possibility to export Indian processed food into Armenia. It mainly refers to processed and canned mushrooms, corns, peas, other vegetables, and oil as local demand of those particular products is sufficiently high in Armenia. Exporting processed food into Armenia will give Indian exporters the opportunity to enter the CIS market. Establishing a link for the export of Indian processed foods into Armenia would be one of the best approaches for entering the Armenian market, which would also open opportunities for exporting goods into CIS countries and other countries.

Since local supply cannot satisfy the demand, Armenia imports large amounts of food, including wheat, meat and poultry products, as well as sugar, dairy products, and eggs. The food processing industry has been steadily growing, creating a significant demand for processing, bottling, and labeling equipment. Imports of meat, poultry, and dairy products originate in several countries, including Russia, the U.S., France, the Netherlands, Finland, Australia, and other countries. Armenian market is open and competitive but is limited only by high transportation costs and competition with local producers.

Appendix 1**Foreign Trade of the Republic of Armenia by Commodity Subgroup for 2003**

Code	Subgroup Name	Export	Import	Export	Import
		<i>Volume ton</i>	<i>Thous. USD</i>	<i>Volume ton</i>	<i>Thous. USD</i>
0402	Milk and cream, concentrated or sweetened	0.1	0.2	3490.2	3720.6
0405	Butter and other fats and oils derived from milk	0.0	0.0	3644.6	4040.8
0408	Birds eggs, other than in shell, egg yolks	0.0	0.0	14.0	44.6
0409	Honey, natural	37.5	252.5	10.7	12.9
0709	Vegetables nes, fresh or chilled	43.2	13.3	6.3	4.0
0711	Vegetables provisionally preserved, not ready to eat	0	0	110.3	14.4
0712	Vegetables, dried, not further prepared	18.1	58.4	395.0	377.9
0713	Vegetables, leguminous dried, shelled	0.0	0.0	3068.6	1008.0
0801	Coconuts, Brazil nuts and cashew nuts, fresh or dried	0	0	37.5	22.2
0802	Nuts except coconut, brazil & cashew, fresh or dried	0	0	1251.2	1042.8
0812	Fruits, nuts provisionally preserved, not ready to eat	0	0	45.8	14.2
0813	Fruit, dried, nes, dried fruit and nut mixtures	27.0	39.6	96.9	155.9
1102	Cereal flours other than of wheat or meslin	0	0	180.4	30.9
1212	Locust beans, seaweed, sugar beet, cane, for food	0	0	3.8	1.9
1302	Vegetable saps, etc, pectin etc, agar-agar etc	0	0	111.9	2015.5
1404	Vegetable products, nes	0	0	0.5	0.1
1507	Soya-bean oil, fractions, not chemically modified	0	0	4955.3	4856.5
1509	Olive oil and its fractions, not chemically modified	0	0	72.7	104.6
1511	Palm oil and its fractions, not chemically modified	11.1	6.7	313.9	234.5
1512	Safflower, sunflower and cottonseed oil, fractions	419.6	158.4	11711.2	7468.7
1513	Coconut, palm kernel, babassu oil, fractions, refined	0.0	0.0	1257.2	910.3
1515	Fixed veg fat, oil, fractions, not	2.6	8.8	299.0	281.2

	chemically modified				
1516	Animal and vegetable fats or oils, hydrogenated only	0.0	0.0	8280.3	5932.2
1517	Margarine, edible animal or veg oil preparations nes	0.0	0.0	4897.6	2882.8
1518	Processed animal, vegetable oils, industrial preps nes	0.0	2.7	0.8	0.7
1601	Sausages, similar products of meat, meat offal & blood	18.8	64.0	101.3	187.8
1602	Prepared or preserved meat, meat offal and blood, nes	163.3	230.8	1509.0	1472.4
1604	Prepared or preserved fish, fish eggs, caviar	17.6	37.6	718.9	493.2
2001	Vegetables, fruits, nuts, etc, preserved in vinegar	435.9	305.6	282.6	156.4
2002	Tomatoes prepared, preserved, not in vinegar	6779.7	4049.6	49.1	55.4
2003	Mushroom, truffle, prepared or preserved, not vinegar	0	0	377.6	336.6
2004	Vegetables nes, prepared, frozen	0	0	6.2	3.7
2005	Vegetables nes, prepared/preserved, not frozen/vinegar	280.2	512.3	3142.5	2466.0
2006	Fruits, nuts, fruit-peel, etc preserved by sugar	16.4	33.9	45.5	25.0
2007	Jams, jellies, marmalades, fruit, nut pastes, purees	1194.3	960.3	14.9	14.2
2008	Fruit, nut, edible plant parts nes, prepared/preserved	878.5	1429.1	169.4	155.7
2009	Fruit and vegetable juices, not fermented or spirited	437.8	428.1	2425.7	1595.4


Source: *National Statistical Service of the Republic of Armenia. Statistical Handbook. Foreign Trade of the Republic of Armenia.*


Appendix 2

Processed Food Importers

1. STAR STORE NETWORK

Henrich V. Zakhariants, Director

 375002, Yerevan, Amiryan St. 13; Garegin Nzhdehi St. 13

 (3741)536521; 443885


Fax: (3741)467400


E-mail: vkerobyan@valletta.am

URL: <http://www.valletta.am> <http://www.spyur.am/star.htm>

2. UNIVERSAM 777 Co.Ltd

Hamayak B. Arsenyan, Director

 Yerevan, Nork 7th Micro-District, Hunan Avetisyan St.

 (3741)631149

Fax: (3741)544770

E-mail: hmayak@arminco.com


URL: <http://www.spyur.am/univ777.htm>


GENERAL ACTIVITY

Food and non-food products

3. HIKSOS Limited Liability Company

Grigor G. Sargsyan, Managing Director

 375012, Yerevan, Vahram Papazyan St. 22

 (3741)262878 Managing Director

E-mail: hiksos@netsys.am


URL: <http://www.spyur.am/hiksos.htm>


GENERAL ACTIVITY

Delivery and sale of European food products (vegetable canned food, rice, olives, pasta)

4. KLAIK EXPOCENTRE

Avadis Janiashian, Director

 375086, Yerevan, Shiraki St. 43

 (3741)420220, 429090

Fax: (3741)429889

E-mail: klaik_supermarket@xgroup.am

URL: <http://www.spyur.am/klaik.htm>

5. VALLETTA Limited Liability Company

Henrich V. Zakhariants, Director



375085, Yerevan, Aeratsiai Residential Area 1; Amiryan St. 13; Garegin Nzhdehi St. 13



(3741)467400, 467410, 467060 office; 536521; 443885 chain supermarkets

Fax: (3741)467410

E-mail: valletta@valletta.am

URL: <http://www.valletta.am> <http://www.spyur.am/valletta.htm>

GENERAL ACTIVITY

Trade, manufacture, construction, chain

6. FRITO LAY WHOLESALE WAREHOUSE of NURAL Co.Ltd

Manya A. Hayrapetyan, Director



Yerevan, Varshavyan St. 17



(3741)253782, (3749)493849 (mobile)

Fax: (3741)253782

E-mail: manya_hayrapetyan@rambler.ru nural@arminco.com

URL: <http://www.spyur.am/fritolay.htm>

GENERAL ACTIVITY

Food products: wholesale and retail

TRADE NAMES, PARTNERS

FRITO LAY A PEPSICO INTERNATIONAL (USA) –Distributor

ACTIVITY, PRODUCTS, SERVICES

Trade. Almonds

Trade. Almonds (deliveries)

Trade. Almonds: Salted

Trade. Almonds: Salted (deliveries)

Trade. Cashew Nuts

Trade. Cashew Nuts (deliveries)

Trade. Hazelnuts

Trade. Hazelnuts (deliveries)

Trade. Hazelnuts: Salted

Trade. Hazelnuts: Salted (deliveries)

Trade. Lay's Chips

Trade. Lay's Chips (deliveries)

Trade. Peanuts

Trade. Peanuts (deliveries)

Trade. Peanuts: Salted

Trade. Peanuts: Salted (deliveries)

Trade. Peas: Salted

Trade. Peas: Salted (deliveries)

Trade. Pistachio
 Trade. Pistachio (deliveries)
 Trade. Pistachio: Salted
 Trade. Pistachio: Salted (deliveries)
 Trade. Sunflower Seeds
 Trade. Sunflower Seeds (deliveries)
 Trade. Sunflower Seeds: Salted
 Trade. Sunflower Seeds: Salted (deliveries)
 Trade. Walnuts
 Trade. Walnuts (deliveries)
 Trade. Walnuts: Salted
 Trade. Walnuts: Salted (deliveries)

TYPE

SUPPLIERS: FOOD PRODUCTS

7. MANTASHOFF STORE

Edgar Khanzadyan, Director



375002, Yerevan, Mashtotsi Ave. 37



(3741)533921, 531389

E-mail: info@mantashoff.am

URL: <http://www.spyur.am/mantashoff.htm>

GENERAL ACTIVITY

Food products

ACTIVITY, PRODUCTS, SERVICES-

Trade. Bakery Products
 Trade. Beer
 Trade. Beverages: Alcoholic
 Trade. Brandy: Armenian
 Trade. Cashew Nuts
 Trade. Cheese
 Trade. Chicken, Chicken Gammon
 Trade. Chocolate Products
 Trade. Confectionery
 Trade. Convenience Meat Products
 Trade. Cooked Meats
 Trade. Dairy Products
 Trade. Dietary Food Products
 Trade. Dried Fruit
 Trade. Farm Products
 Trade. Fish Caviar: Canned
 Trade. Fish Products
 Trade. Food Products
 Trade. Food Products for Diabetics
 Trade. Juices
 Trade. Meat Products
 Trade. Pasta Products
 Trade. Pickles
 Trade. Soft Drinks
 Trade. Spices, Condiments

Trade. Sweets
 Trade. Tea
 Trade. Tea: Medicinal
 Trade. Tobacco Products
 Trade. Wines: Armenian
TYPE
 SHOPS: FOOD PRODUCTS
 SUPERMARKETS

8. AGRIBUSINESS DEVELOPMENT CENTER Closed Joint-Stock Company

Armen H. Davtyan, Director



375012, Yerevan, Vagharsh Vagharshyan St. 12



(3741)277647 Director, 277621, 277404

Fax: (3741)277647

E-mail: adc@web.am

URL: <http://www.spyur.am/agribus.htm>

GENERAL ACTIVITY

Promotion of agriculture

ACTIVITY, PRODUCTS, SERVICES-

Arrangement of Food and Agricultural Exhibitions
 Assistance in Establishment of Business Links in Agriculture
 Assistance in Marketing of Farm Products
 Business Instruction: Financial Planning and Analysis
 Business Instruction: Principles of Management
 Consulting: Agriculture
 Consulting: Food Production
 Consulting: Processing Farm Products
 Development of Business Plans
 Development of Marketing Plans
 Exit Lectures on Agribusiness
 Information on Agriculture of Armenia
 Instruction: Marketing
 Intermediary Services: Farm Products Processing and Selling
 Marketing: Agricultural Products
 Trade. Farm Products (deliveries)
 Trade. Food Products (deliveries)

TYPE

BUSINESS SERVICES AND CONSULTING
 EXPORTERS/IMPORTERS

9. MERAAT IRANIAN INTERNATIONAL TRADE CO. CJSC, ARMENIAN REPRESENTATION

Fredrik Hovhannisyan, General Manager



Yerevan, Verin Zeytun, Droi St. 28/1-20

 (3741)242201 office, 242100 Director
 Fax: (3741)242201
 E-mail: meraam@web.am fredrik_am@yahoo.com
 URL: <http://www.meraam.com> <http://www.spyur.am/meraam.htm>

GENERAL ACTIVITY

Asphaltic bitumen, fuel. Sturgeon, caviar, pistachio

TRADE NAMES, PARTNERS

MERAAT INTERNATIONAL TRADE CO. (Iran) -representation office

ACTIVITY, PRODUCTS, SERVICES-**Basic**

Intermediary Services: Importation of Goods from Iran

Trade. Bitumen (deliveries)

Trade. Black Oil (deliveries)

Trade. Detergents (deliveries)

Trade. Farm Products (deliveries)

Trade. Flour (deliveries)

Trade. Food Products (deliveries)

Trade. Fuel: Aviation (deliveries)

Trade. Fuel: Diesel (deliveries)

Trade. Lubricants: Automobile (deliveries)

Trade. Lubricating Oils (deliveries)

Trade. Manufactured Goods (deliveries)

Trade. Meat Products (deliveries)

Trade. Metals: Ferrous (deliveries)

Trade. Metals: Non-Ferrous (deliveries)

Trade. Oil: Industrial (deliveries)

Trade. Oil: Machine (deliveries)

Trade. Oil: Motor (deliveries)

Trade. Oil: Transformer (deliveries)

Trade. Oil: Vegetable (deliveries)

Trade. Oriental Food Products (deliveries)

Trade. Pistachio (deliveries)

Trade. Powdered Detergents (deliveries)

Trade. Sturgeon (deliveries)

Non-basic

Construction: Buildings and Structures

TYPE


SUPPLIERS: CHEMICALS, CHEMICAL RAW MATERIALS AND SEMI-FINISHED PRODUCTS


SUPPLIERS: FOOD PRODUCTS

SUPPLIERS: FUEL

SUPPLIERS: LUBRICANTS

10. EVIK Co.Ltd**Vazrik Ye. Abramian, Managing Director**

 375001, Yerevan, Nalbandyan St. 106

 (3741)586164 shop, 232895 Director (home), (3749)483378 Managing Director (mobile)

Fax: (1-347) 5213444

E-mail: vazrikab@yahoo.com

URL: <http://www.evik.bizhosting.com> <http://www.spyur.am/evik.htm>

GENERAL ACTIVITY

Import/export: nuts, confectionery, dried fruit

ACTIVITY, PRODUCTS, SERVICES

Trade. Almonds: Salted
 Trade. Almonds: Salted (deliveries)
 Trade. Confectionery
 Trade. Confectionery (deliveries)
 Trade. Dried Fruit
 Trade. Dried Fruit (deliveries)
 Trade. Hazelnuts: Salted
 Trade. Hazelnuts: Salted (deliveries)
 Trade. Peanuts: Salted
 Trade. Peanuts: Salted (deliveries)
 Trade. Peas: Salted
 Trade. Peas: Salted (deliveries)
 Trade. Sunflower Seeds: Salted
 Trade. Sunflower Seeds: Salted (deliveries)
 Trade. Walnuts: Salted
 Trade. Walnuts: Salted (deliveries)
 Trade. Watermelon Seeds: Salted
 Trade. Watermelon Seeds: Salted (deliveries)

TYPE

SHOPS: CONFECTIONERY

SHOPS: NUTS PROCESSED, EDIBLE NON-CEREAL SEEDS, DRIED FRUIT

SUPPLIERS: CONFECTIONERY

SUPPLIERS: NUTS PROCESSED, EDIBLE NON-CEREAL

11. ANARAN Co.Ltd

Boris P. Soghomonyan, Director



Kotayk Marz, Hrazdan, Micro-District, House 111



(37423) 20919, (3749)411442, 411443 (mobile)

URL: <http://www.spyur.am/anaran.htm>

GENERAL ACTIVITY

Manufacture of metal products and machine tools

ACTIVITY, PRODUCTS, SERVICES

Boiler Cleaning
 Lathe Work
 Manufacturing. Chairs for Canteens
 Manufacturing. Chairs for Jewelry Plants
 Manufacturing. Chairs for Textile Factories
 Manufacturing. Containers for Pastes and Powders: Metal
 Manufacturing. Fences: Road, Metal, Barrier-Type
 Manufacturing. Food Containers: Metal
 Manufacturing. Furniture for Educational Institutions
 Manufacturing. Furniture: School
 Manufacturing. Jewel Processing Machines

Manufacturing. Liquid Containers: Metal
 Manufacturing. Plastic Products
 Manufacturing. Spare Parts for "VAZ" Automobiles
 Manufacturing. Storage Equipment for Documents
 Manufacturing. Washers
 Milling
 Pipeline and Sewer System Purification
 Press Work
 Stamping
 Trade. Dairy Products (deliveries)
 Trade. Flour (deliveries)
 Trade. Food Products (deliveries)
 Trade. Mineral Waters (deliveries)
 Trade. Soft Drinks (deliveries)
 Welding Work

TYPE

CONTAINERS (MANUFACTURING)
 ENGINEERING PLANTS, MACHINE-TOOL PLANTS
 FURNITURE FACTORIES
 PLASTIC PRODUCTS (MANUFACTURING)
 SUPPLIERS: FOOD PRODUCTS

12. GERMIMPEX GERMAN IMPORT-EXPORT COMPANY**Aghasi Avetisyan, Director**

375035, Yerevan, Rubinyants St. 21/1, Apt. 21



(3749) 426299 (mobile), (3741)241405

Fax: (3741) 241405

E-mail: germimpex@yahoo.de

URL: <http://www.germimpex.com> <http://www.spyur.am/germimpex.htm>

GENERAL ACTIVITY

Importation of goods, raw materials and machinery from Germany

TRADE NAMES, PARTNERS

DOEHLER EURO-CITRUS NATURAL FOOD & BEVERAGE INGREDIENTS

(Germany) -Authorized Representative

HENGST FILTER-SYSTEME (Germany) –Partner

ACTIVITY, PRODUCTS, SERVICES

Arrangement of Exhibitions Abroad

Assistance in Establishment of Business Links in RA and Abroad

Consulting: Business and Management

Consulting: Education Abroad

Consulting: Food Production

Consulting: Opening Representations of Foreign Companies

Consulting: Processing Farm Products

Consulting: Search for Partners

Consulting: Search for Technologies and Equipment

Consulting: Technology Transfer

Consulting: Wine-Making

Intermediary Services: Exportation of Products

Intermediary Services: Importation of Goods

Intermediary Services: Importation of Goods from Germany
 Intermediary Services: Importation of Goods from Italy
 Intermediary Services: Importation of Goods from the Europe
 Marketing: Grapes and Wine
 Marketing: Products of Armenia Abroad
 Trade. Aromatic Products and Essential Oils for Food Industry (deliveries)
 Trade. Beer Production Equipment
 Trade. Bottling Machinery: Alcoholic and Soft Drinks
 Trade. Equipment for Food Industry
 Trade. Equipment for Production of Dairy Products
 Trade. Filters for Automobiles (oil, fuel and air filters)
 Trade. Food Products (deliveries)
 Trade. Juices (deliveries)
 Trade. PET Bottle Caps (deliveries)
 Trade. PET Bottle Preforms (deliveries)
 Trade. Pesticides (deliveries)
 Trade. Wine Production Equipment and Supplies
TYPE
 EXPORTERS/IMPORTERS
 SUPPLIERS: FOOD FLAVOURINGS
 SUPPLIERS: INDUSTRIAL EQUIPMENT AND TOOLS
 SUPPLIERS: RAW MATERIALS FOR FOOD INDUSTRY

13. PUNJ Co.Lt

Armen S. Mkoyan, Director



375012, Yerevan, Vagharsh Vagharshyan St. 19



(3741) 220925, 276911

Fax: (3741) 220925

E-mail: punj@web.am

URL: <http://www.spyur.am/punj.htm>

GENERAL ACTIVITY

Trade in food and manufactured goods

ACTIVITY, PRODUCTS, SERVICES-ADDITIONAL INFORMATION

Intermediary Services: Sale of Food Products

Intermediary Services: Sale of Manufactured Goods

Trade. Beverages: Alcoholic

Trade. Beverages: Alcoholic (deliveries)

Trade. Butter (deliveries)

Trade. Cheese (deliveries)

Trade. Food Products

Trade. Food Products (deliveries)

Trade. Manufactured Goods (deliveries)

Trade. Meat Products (deliveries)

Trade. Milk: Dried (deliveries)

Trade. Oil: Vegetable

Trade. Oil: Vegetable (deliveries)

TYPE

SHOPS: FOOD PRODUCTS

Food Processing Companies**1) CANNERIES AND FRUIT JUICE PRODUCERS****ALISHAN LLC**

Vahagn Gevorkyan, Director

7 Gortsaranayin street, Masis, Ararat province, Armenia

Tel: (374-36) 40-104

Fax: (374-36) 40-155

ARTASHAT CANNERY

Sergo Karapetyan, President

August 23rd street, Artashat, Ararat province, Armenia

Tel: (374-35) 26-275

Fax: (374-35) 21-308

EUROTERM (NOYAN BRAND)

Vahe Ghazaryan, Director

15a Amiryanyan street, Yerevan-02, Armenia

Tel: (374-1) 647-587

Fax: (374-1) 644-220

E-mail: euroterm@arminco.com

Website: www.noyan.am

KARMIR LOLIK

Hamlet Avagyan, Director

46a Avetisyan street, Vagharshapat, Armavir province

Tel: (374-31) 55-653

Fax: (374-31) 45-556

MAP JSC (winery and cannery)

Alexan Petrosyan, Director

Lenughi village, Armavir province, Armenia

Tel: (374-9) 414-811

Fax: (374-37) 66-219

MEGHRI CANNERY

Grisha Grigoryan, Director

26 Gortsaranayin street, Meghri, Syunik province

Tel: (374-860) 34-60

Fax: (374-860) 34-60

SIS NATURAL LLC

Armen Hakobyan, President

2 Mamikonyants street, Yerevan-14, Armenia

Tel: (374-1) 233-336
Fax: (374-1) 235-533
E-mail: armsis@arminco.com

ZOVQ JSC

Tigran Movsisyan, Managing Director
99 Artashisyan street, Yerevan-86, Armenia
Tel: (374-1) 462-130
Fax: (374-1) 462-800
E-mail: info@sil.am
Website: www.sil.am

2) DAIRIES, INCLUDING ICE-CREAM PRODUCERS

AGROSERVICE

Vahe Soghomonyan, Director
46 Hakhtanaki 1st alley, Yerevan, Armenia
Tel: (374-1) 399-903
Fax: (374-1) 744-009

ASA

Ashot Avetyan, Director
2a Gevork Chaush street, Yerevan, Armenia
Tel: (374-1) 357-228
Fax: (374-1) 392-242
E-mail: asaice@mail.ru

ASHTARAK-KAT

Ashot Apoyan, Chairman
6 Hrachya Nersisyan street, Yerevan, Armenia
Tel: (374-1) 287-261
Fax: (374-1) 245-430
E-mail: info@ashtarakkat.com
Website: www.ashtarakkat.com

DUSTR MARIANNA

Tigran Vardanyan, Director
6th street, House # 17, Hakhtanak village, Yerevan, Armenia
Tel: (374-1) 731-262
Fax: (374-1) 731-262

SHANT PLUS

Manvel Gharibyan, Director
12 Leninakani street, Yerevan, Armenia
Tel: (374-1) 350-777
Fax: (374-1) 394-399

E-mail: shantp@arminco.com

Website: www.shant.am

TAMARA**Boris Hovhannisyan, Chairman**

1 Nairyan street, Abovian, Kotayk province, Armenia

Tel: (374-1) 281-624

Fax: (374-22) 36-606

E-mail: info@tamara.am

Website: www.tamara.am

YEREVANYAN PENGUIN**Ashot Gasparyan, Executive Director**

40 Artsakhi street, Yerevan, Armenia

Tel: (374-1) 452-151

Fax: (374-1) 452-151

3) CHEESE PRODUCERS

AGROHOLDING**Armen Khechoyan, Director**

Darik village, Shirak province, Armenia

Tel/fax: (374-1) 227-463

ASHOTSK CHEESE FACTORY**Georgi Baghdasaryan, Director**

Mayisyan village, Ashotsk region, Shirak province, Armenia

Tel/fax: (374-1) 727-031

DUSTER MELANYA**Ruben Harutyunyan, Director**

346 Kirov Street, Tashir, Lori province, Armenia

Tel/fax: (374-54) 21-594

GOLDEN GOAT PLUS**Khachik Martirosyan, Director**

Gokhtanik village, Vayots Dzor province, Armenia

Tel: (374-81) 25-535

MASTARACHEDO**Edgar Mkrtchyan, Director**

Village of Mastara, Aragatsotn province, Armenia

Tel: (374-490) 38-40

VORDI ARMEN**Lyudmila Hovhannisyan, Director**

219 Shahumyan Street, Hrazdan, Kotayk province, Armenia
Tel: (374-23) 28-502

VILLAGE GROUP

Khachatur Dumikyan, Director

1 Kirov Street, Tashir, Lori province, Armenia
Tel: (374-54) 21-540
Fax: (374-54) 21-540

4) WINE PRODUCERS

ARARAT COGNAC-WINE-VODKA FACTORY

Sedrak Arustamyan, Chairman

9 Tsovakal Isakovi Avenue, Yerevan, Armenia
Phone: (374-1) 543-405
Fax: (374-1) 547-047
E-mail: info@ararat1877.am

ARENI JSC

Rafayel Simonyan, Director

Areni village, Vayots dzor province, Armenia
Tel: (374-81) 22-222

GETNATUN LLC

Nairi Baghdasaryan, President

Yerevanyan ave., Yeghegnadzor, Vayots Dzor province, Armenia
Tel: (374-81) 25-565
Fax: (374-81) 23-792

GINEKAR LLC

Yervand Sardaryan, Director

Aghavnadzor village, Vayots Dzor province, Armenia
Tel: (374-81) 22-271

GINETAS

Vardan Khalatyan, Director

39 Levonyan Street, Yeghegnadzor, Vayots Dzor province, Armenia
Tel: (374-81) 20-160

VAN 777

Mihran Manaseryan, Director

Taperakan village, Ararat province, Armenia
Tel: (374-9) 42-13-07

VEDI-ALCO

Manvel Ghazaryan, President

Vedi village, Ararat province, Armenia
Tel: (374-1) 28-80-20
Fax: (374-1) 28-80-20
E-mail: info@vedi-alco.am
Website: www.vedi-alco.com

IJEVAN WINERY JSC**Avetis Galstyan, President**

9 Yerevanyan street, Ijevan, Tavush province, Armenia
Tel: (374-1) 22-13-47
Fax: (374-1) 26-81-71
E-mail: iwf@netsys.am
Website: www.ijevanwine.com

YEREVAN BRANDY COMPANY**Herve Caroff, President and General Director**

2 Tsovakal Isakovi avenue, Yerevan, Armenia
Tel: (374-1) 540-000
Fax: (374-1) 587-713
E-mail: info@yerevan-brandy-company.com
Website: www.ararat.ru

5) BREWERIES

KOTAYK BREWERY**Gabriel Zakaryan, Managing Director**

10 Abovian street, Abovian, Kotayk province, Armenia
Tel: (374-1) 285-293
Fax: (374-1) 280-068
E-mail: info@kotayk.am
Website: www.kotayk.am

YEREVAN BREWERY**Hakob Hakobyan, General Manager**

8 Tsovakal Isakovi avenue, Yerevan, Armenia
Tel: (374-1) 583-654
Fax: (374-1) 583-654
E-mail: kiliko@arminco.com
Website: www.kilikia.am

6) MEAT PROCESSING COMPANIES

ARARAT**Meruzhan Manukyan, President**

135 Arshakunyats avenue, Yerevan, Armenia

Tel: (374-1) 480-991
Fax: (374-1) 480-991
E-mail: info@araratfactory.am
Website: www.araratfactory.am

ATENK

Albert Yeritsyan, President
59/1 Tsarav Aghpyuri street, Yerevan, Armenia
Tel: (374-1) 629-100
Fax: (374-1) 230-195
E-mail: atenk@web.am

A. BILYAN

David Bilyan, Director
40/1 Babajanyan street, Yerevan, Armenia
Tel: (374-1) 741-111

BARI SAMARATSI

Hovhannes Hovakimyan, Director
22nd street of Nor Aresh, #117, Yerevan, Armenia
Tel: (374-1) 472-550

GEGHARD

Albert Vardanyan, Director
Jrvezh village, Kotayk province, Armenia
Tel: (374-1) 634-849
Fax: (374-1) 288-482
E-mail: geghard@arminco.com
Webiste: www.geghard.com

LINDA

Karen Margaryan, Managing Director
Arzni highway, Arzni, Kotayk province, Armenia
Tel: (374-1) 285-444
Fax: (374-1) 286-666
E-mail: bacon@arminco.com

7) POULTRY PRODUCTION

LUSAKERT POULTRY FACTORY JSC

Mushegh Shahinyan, Executive Director
Nor Geghi village, Kotayk province, Armenia
Tel: (374-1) 280-821
Fax: (374-1) 538-956
E-mail: lusakert@web.am

YEREVAN POULTRY FACTORY JSC

Mushegh Shahinyan, Executive Director

45 Shiraki street, Yerevan, Armenia

Tel: (374-1) 548-877

Fax: (374-2) 467-585

E-mail: erpoul@arminco.com

8) CONFECTIONERY PRODUCTION

GRAND CANDY**Karen Vardanyan, President**

31 masisi street, Yerevan, Armenia

Tel: (374-1) 446-373

Fax: (374-1) 449-901

E-mail: gcandy@arminco.com

Website: www.grandcandy.am

MAVA IMPULSE**Albert Shahbazyan, Director**

73 Azat Vshtunu street, Yerevan, Armenia

Tel: (374-1) 351-984

Fax: (374-1) 394-399

E-mail: mavaimp@arminco.com

SWEET LAND

17 Griboyedovi street, Yerevan-51, Armenia

Tel: (374-1) 239-737

Fax: (374-1) 239-747

E-mail: sweet@arminco.com

Website: www.sweetland.am

9) PACKAGING

MASISI GOFROTARA**Zhora Minasyan, Managing Director**

Masis station, Masis, Ararat province, Armenia

Tel: (374-36) 40-320

Fax: (374-36) 41-621

URENI**Hrachya Yeghiazaryan, Director**

90 Tsarav Aghpyuri street, Yerevan, Armenia

Tel: (374-1) 245-505

E-mail: ureni@arminco.com

